Subject: Re: Proposal

From: Michael Lamb < Michael@downtownnews.com>

Date: 05/23/2017 10:33 AM

To: Michael Filson <mfilson@downtownla.com>

Hey

You did a big scale back. \$3500?

I will reserve the space you requested.

Haven't heard from Henna about the Open House. Is that projectc still moving forward?

Michael Lamb Account Executive Los Angeles Downtown News 1264 W. First Street Los Angeles, CA 90026

213-482-5932 Direct 213-453-3548 Mobile michael@ladowntownnews.com

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On May 23, 2017, at 9:23 AM, Michael Filson < mfilson@downtownla.com> wrote:

Michael,

I've attached our updated proposal for Dog Day and Summer. I had to scale back some on your end as we are spending more on our digital advertising this year. Any questions, please let me know.

Mike Filson DCBID Community Relations Manager

From: Michael Lamb [mailto:Michael@downtownnews.com]

Sent: Friday, May 19, 2017 11:19 AM

To: Michael Filson < mfilson@downtownla.com >

Subject: Re: Proposal

Hey Michael

FYI - I leave early today and back Tuesday. So if there are no changes to the proposal just let me know.

Otherwise, I can work on it again next week.

Have a nice weekend.

Michael Lamb Account Executive Los Angeles Downtown News 1264 W. First Street Los Angeles, CA 90026

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On May 16, 2017, at 2:01 PM, Michael Filson < MFilson@downtownla.com> wrote:

Go ahead and let them have the front page strip. I won't be able to get an answer till tomorrow, hopefully.

Mike Filson DCBID Community Relations Manager

From: Michael Lamb [mailto:Michael@downtownnews.com]

Sent: Tuesday, May 16, 2017 1:54 PM

To: Michael Filson < mfilson@downtownla.com >

Subject: Proposal

Hey Michael

Good seeing you yesterday.

Don't mean to push, but the front page strip was a part of my proposal for 6/12. If you can confirm all today, then it's yours. Otherwise, my sales associate as someone else who wants it and

I would have to bump you to the following week.

Let me know.

Best

Michael Lamb Account Executive Los Angeles Downtown News 1264 W. First Street Los Angeles, CA 90026

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